

Are Derivatives "Weapons of Mass Destruction?"

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OUTLINE

- BACKGROUND
- BENEFITS
- COSTS (ISSUES)
- DERIVATIVES IN THIS Financial Crisis
- FINANCIAL CRISES LESSONS NOT LEARNED
- VOLATILITIES AND CORRELATIONS
- CURRENT REGULATION
- PENDING REGULATION

BACKGROUND

BRIEF HISTORY

- PRE 1970 COMMODOITIES (AGRIC, METALS)
- POST 1970 FINANCIALS (FX, DEBT, EQUITIES, CREDIT)

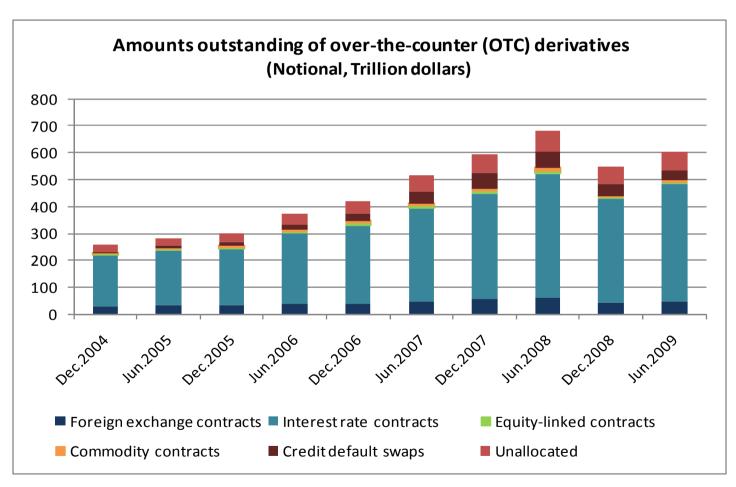
SIZE OF MARKETS (NOTIONAL)

- EXCHANGE TRADED 60 \$trn (2009) vs. 80 \$trn (2008)
- OVER THE COUNTER 610 \$trn (2009) vs. 685 \$trn (2008)

OTC DERIVATIVE MARKETS:

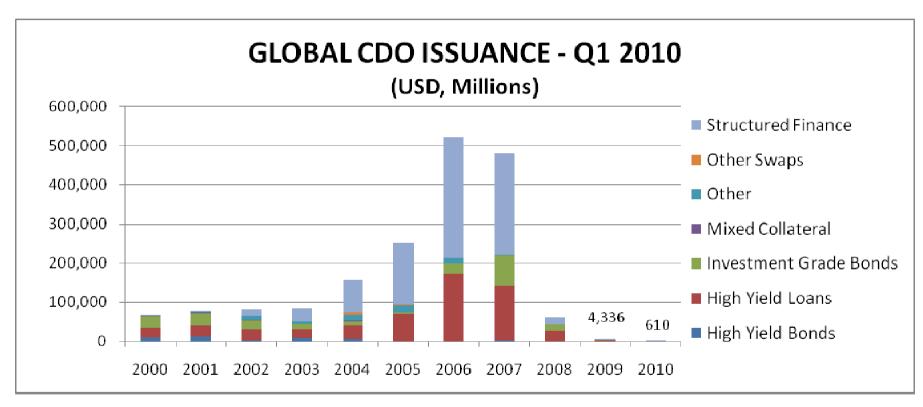
- INTEREST RATE DERIVATIVES 500 \$trn
- FOREIGN EXCHNGE DERIVATIVES 40 \$trn
- COMMODITIES 40 \$trn
- CREDIT DEFAULT SWAPS 30 \$trn

OTC DERIVATIVES



Source: Bank for International Settlements, OTC derivatives market activity in the first half of 2009

ALL CDOs



SOURCE: THOMSON REUTERS, SIFMA

BENEFITS (ECONOMIC/SOCIAL WELFARE)

FINANCIAL MARKETS → ECONOMIC GROWTH
DERIVATIVE MARKETS → FINANCIAL MARKETS
DERIVATIVE MARKETS → ECONOMIC GROWTH

- RISK MANAGEMENT (MARKET COMPLETION)
- PRICE DISCOVERY
- LIQUIDITY ENHANCEMENT
- VOLATILITY REDUCTION
- FORWARD LOOKING INFORMATION

COSTS - RISKS (MOSTLY ASSOCIATED WITH OTC)

PROBLEMS, IN GENERAL, HOW USED, TRADED, CLEARED

- EASE OF LEVERAGING
- COMPLEXITY
- "SHORT" SQUEZE
- LACK OF LIQUIDITY
- LACK OF TRANSPARENCY
- COUNTERPARTY RISK
- SYSTEMIC RISK (NOT OBSERVED)
- LACK OF REGULATORY OVERSIGHT

DERIVATIVES IN THE FINANCIAL CRISIS CDS – A Cost-Benefit Analysis

- HEDGING CREDIT RISK (EX; EXTENDING LOANS)
- PRICE DISCOVERY (EX;RATING AGENCIES INEFFECTI)

VERSUS

- SIZE OF MARKET AND HOLDING BY BANKS (LEVERAGED AND NOT DIVERSIFIED)
- LACK OF TRANSPARENCY => SYSTEMIC RISK
- COMPLEXITY (CDO²..) => SYSTEMIC RISK
- LACK OF OVERSIGHT TO ADDRESS SYSTEMIC RISK

FINANCIAL CRISES – LESSONS NOT LEARNED

1986 + S&L CRISIS - Real Estate bubble (TAX EXEMPTION)
 1000 S&LS WIPED OUT (RTC Restructured Loans)
 COST - \$250 BILLION (Current Prices)

LESSON: MORAL HAZARD - GOVERNMENT BAIL OUT

- 1987 STOCK MARKETS CRASH Market Structure issues
 DERIVATIVES BLAMED: Portfolio Insurance, Index arbitrage
 Crash Indicator (consequence) extremely high Volatility
- FED SUPPLIED LIQUIDITY, INDEX ARBITRAGE RESTRICTED
 LESSONS: MARKETS ARE GLOBALIZED, IMPROPER
 REGULATION IS COUNTER PRODUCTIVE

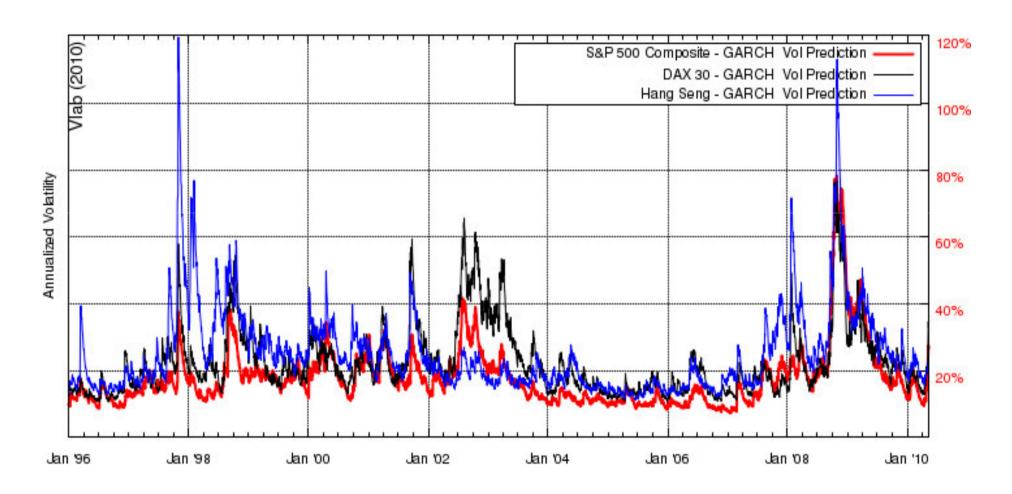
FINANCIAL CRISES - LESSONS NOT LEARNED (c)

- 1997- ASIAN FINANCIAL CRISIS (Currency-Credit Crisis)
 Central Bank Policies => Excessive Borrowing. (High Volatility)
 LESSON: BEWARE OF EXCESSIVE LEVERAGE
- 1998 (Fall) RUSSAIN DEFAULT & LTCM DEFAULT
 Crash Indicator (consequence) extremely high Volatility
 FED INTERVENTION; To Prevent Melt Down
 LESSONS: ECESSIVE LEVERAGE, POOR RISK MANGEMENT
 POOR OVERSIGHT (Lack of Transparency) → SYSTEMIC RISK
 FED INTERVENTION MORAL HAZARD

FINANCIAL CRISES – LESSONS NOT LEARNED (cont.)

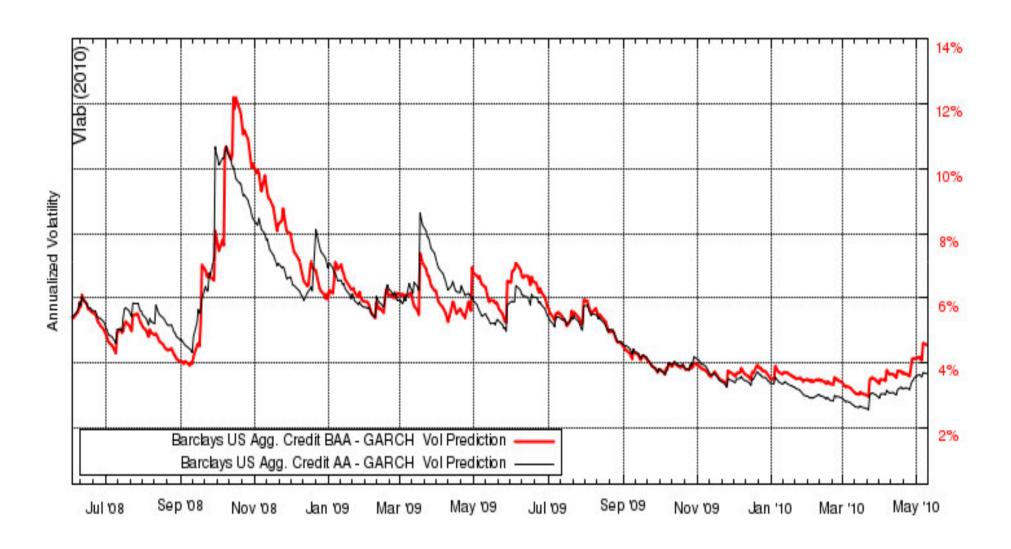
- 2001+ SECURITIZATION: MORTGAGES PACKAGED INTO CDOs WITH RISK TRANCHES (80% sold to investors)
- INSTITUTIONAL INVESTORS AROUND THE WORLD BOUGHT CDOs (PENSION FUNDS, HEDGE FUNDS)
- BUYERS OF CDOs WOULD BUY INSURANCE (CDS) FROM BEAR STERNS, AIG, ETC.
- BUT SOME ON THE SAME SIDE (LONG CDOS AND SHORT CDS)
- 2003-2007 LOW VOLATILITY IN STOCKS, BONDS AND CURRENCIES ADDED TO RISK TAKING ATTITUDE (SEE VOLATILITY CHARTS)

GARCH VOLATILITY: S&P, DAX, HSI



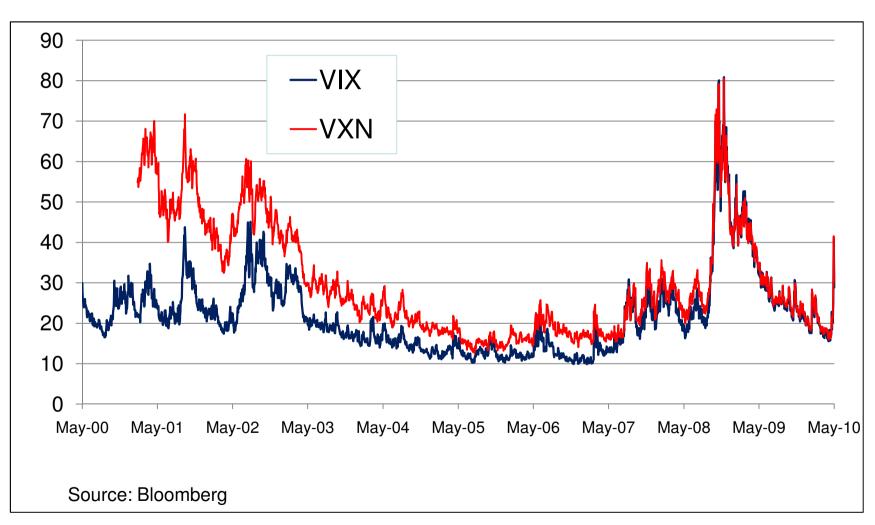
Source: NYU-Stern VLAB

CORPORATE AA BOND VOLATILITY



Source: NYU-Stern VLAB

Implied Volatility Indices (May 00 – May 10)

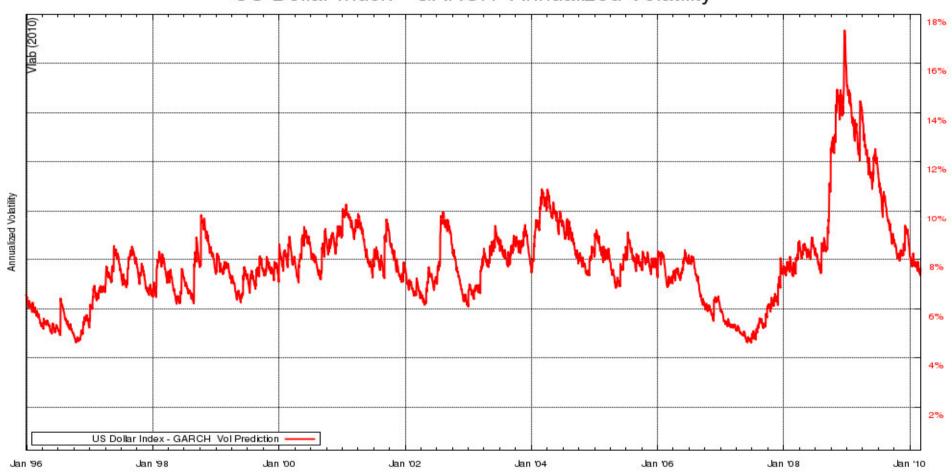


FINANCIAL CRISES – LESSONS NOT LEARNED (current crisis)

- HOLD HIGHLY RISKY PORTFOLIOS (CDOs, CDSs)
- UNPRECEDENTED EXCESSIVE LEVERAGE
- POOR RISK MANAGEMENT (IGNORE TAIL RISK)
- OBLIVIENT TO SYSTEMIC RISK; NO ONE WATCHING
- COUNTING ON BAIL OUT (MORAL HAZARED IN PLAY)
- MARCH 2008 BEAR STEARNS NO RED LIGHT
 - **CONFIRMS THE ABOVE (BAIL OUT....)**

DOLLAR INDEX VOLATILITY

US Dollar Index - GARCH Annualized Volatility



Source: NYU-Stern VLAB

CONDITIONS FOR A WELL FUNCTIONING DERIVATIVES MARKET

- FINANCIAL UNCERTAINTY (NOT SUBSIDIZED)
- DEMAND FOR HEDGING (LONG AND SHORT)
- LIQUID TRADED UNDERLYING ASSET
- MARKET STRUCTURE AND PRODUCT DESIGN
- EXCHANGE VS. OTC STANDARDIZED vs. TAILORED

TRADEOFF: LIQUIDITY vs. HEDGING EFFECTIVENESS

CLEARING CORP vs. COUNTER PARTY RISK

MARKET VALUES vs. MODEL VALUES

TRANSPARENCY vs. OPAQUENESS →SYSTEMIC RISK

REGULATORY PRINCIPLES

- ISSUES: COUNTERPARTY RISK (ILLIQUIDITY), CAPITAL EROSION IN FI (LIQUIDITY PROVIDERS), NON "FAIR" VALUATION
- ALL SOURCES OF SYSTEMIC RISK (ARISING FROM OTC)
- MAIN PRINCIPLE: TRANSPARENCY (REGULATOR, PUBLIC)
- SECOND PRINCIPLE: "FAIR VALUE" (CONTINOUS, MTM, MTM')
- THIRD PRINCIPLE: AVOID REGULATORY ARBITRAGE (DOMESTIC, INTERNATIONAL)
- SOLUTIONS: REGISTRY, CENTRAL CLEARING, EXCHANGE

LEVEL I – REGISTRY

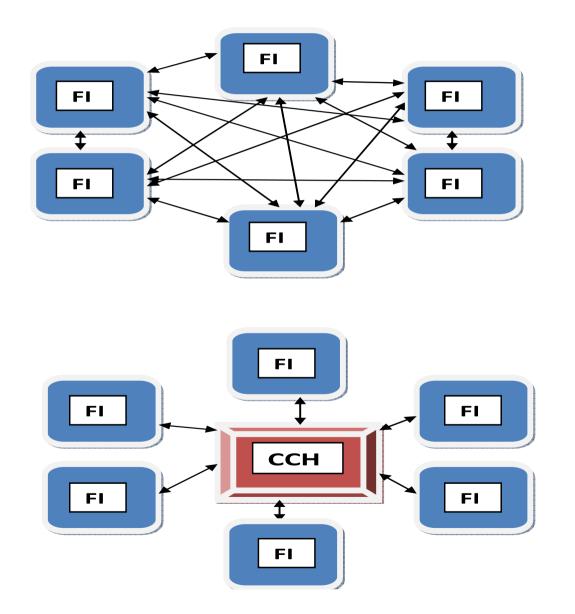
- REGULATOR: ALL OTC TRANSACTIONS (DETAILS)
 - PRICE, VOLUME (SIZE), PARTIES (INSTITUTIONS)
- PUBLIC
 - TRACE FOR VOLUME/PRICES (EXCEPTION, LARGE TRADES)
 - POSSIBLY POSITIONS, PERHAPS 13-F LIKE FILINGS, OR SOME AGGREGATION (INSTITUTIONS/BILATERAL)

LEVEL II - CENTRAL CLEARING

- CURRENT CC (E.G. OCC, CME, ICE, HKE....)
- NEWLY CREATED NETWORK OF FIS
- ADVANTAGES: SIGNALING, TRANSPARENCY, CONTINUOUS MONITORING, VALUATION AND MARGINING
- SYSTEMIC RISK CLOSE TO ZERO (NO CC DEFAULTED)

Proposal – Clearing House

OTC Versus Central Clearing House



LEVEL III – DERIVATIVES EXCHANGE

- STANDARDIZED PRODUCTS (E.G. CDS)
- MEMBERS WELL CAPITALIZED
- LIQUID AND TRANSPARENT
- MARGINING SYSTEM
- PROBOBILITY OF COLLAPSE SMALL (TIED TO CC)

PENDING LEGISLATION: REGULATORY ACTION, TAXES AND OTHER

- SHORT SELLING; "ALTERNATIVE UPTICK RULE" PASSED
- OTC DERIVATIVES => CLEARING CORP. => EXCHANGES (?)
- REGULATION OF RATING AGENCIES TO AVOID CONFLICTS OF INTEREST
- DISCLOUSRE OF POSITIONS BY HEDGE FUNDS (?)
- CONSUMER FINANCIAL PROTECTION AGENCY (FED?)
- FINANCIAL TRANSACTION TAX (THE "TOBIN TAX") (?)
- THE VOLCKER RULE: BANKS NO PROPRIETRY TRADING (?)
- RULES TO LIMIT SPECULATION (EURO, OIL, OTHER)

Regulation-Update

- Ban on "naked" shorts (CDS) Germany
- Senate Bill on Derivatives Passed
- Ban on Speculation in Derivatives Germany